



Developing High Performing Teams

Based on Patrick Lencioni's book *The Advantage* this workshop focuses on developing high performing teams. Structured around addressing the key 5 dysfunctions of teams this interactive workshop will enable organisational leaders to start building trust, gain from constructive conflict, and achieve commitment and accountability so they can then focus on achieving results.



The approach is grounded in the belief that the most important team is not the one you lead (i.e. your department) but the one you are a part of (i.e. the next level of management up).

This workshop can be held over one or two days and is best run initially with the most senior leadership team. Once they are committed and on the journey it can be cascaded throughout the organisation. Practical tools and exercises ensure learning is reinforced and able to be applied in the workforce.

What did one of our clients say about this workshop...:

“We ran our strategic planning workshop according to “The Advantage” approach and the impact was incredible. 6 weeks on, our team is 100% more effective and we are all fanatically focused on our key goal & the deliverables required to achieve it.

James’s facilitation of the workshop was fantastic. The perfect blend of understanding that it is the engagement of the human spirit that gets people going, coupled with strong business acumen and a willingness to challenge kept the group on track for the 2 days.

I would highly recommend this workshop. Comments from my team, who had previously worked within the top 5 retailers in Australia, saying that the workshop was the most powerful & beneficial strategic planning session they have ever been to.”

Michelle Stanton, CEO, Bevilles Jewellers



Contact James at jatkins@vantagemarketing.com.au to arrange a discussion to determine how this workshop could help your team develop into a high performing unit.