

## Vantage Waste Reduction Program

The Vantage Waste Reduction Program (WRP) is for clients who need to **improve the profit and cash flow** of their operations.

The 8 week program involves a team workshop to identify the profit and cash generation opportunities, the establishment of two or three project teams (depending on the size of the business) for an 8 week period, training and support for the team leaders and teams, monitoring of team outcomes, and a formal review meeting to determine the savings made and identified.

The eight week cycle will follow the program below:

**Week 1 – Where are we Now.** The profit and cash flow opportunities are identified and prioritized. Two or three issues are selected, teams allocated, team leaders selected, and training in the Mindshop tools conducted. The teams gather data about their issue and conduct preliminary research.

**Week 2 – Now Analysis.** More data about the issue is gathered. Surveys are conducted and Key Performance Indicators (KPI's) determined. Barriers to change are identified and discussion of what is possible commences.

**Week 3 – Where Analysis.** The team defines the vision for the final outcome. A report to senior management ensures that they are on the right track. Possible solutions are tested.

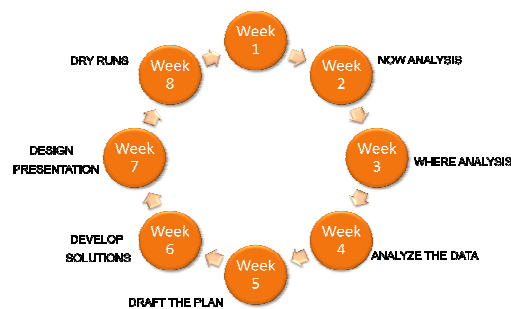
**Week 4 – Data Analysis.** This week sees the team analysing the data they have collected to determine what is key to their project. This week is a important one for the team as final solutions are normally clarified.

**Week 5 – Draft Plan.** The team is encouraged to attempt to draft their plan this week so that they find out what is still missing in both their data and logic. Management is normally briefed on likely outcomes at this stage so that corrections can be made as required.

**Week 6 – Develop Solutions.** Here the final plan is drafted, opportunities quantified and costed, and presentations start being prepared.

**Week 7 – Design Presentation.** This is normally a catch-up week with lots of last minute hitches to resolve.

**Week 8 – The Presentation.** The final meeting is held with senior management present. Teams are recognised and rewarded for their work, future actions determined and teams reviewed for the next round of teams.



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